

LISTING CHECK LIST

The following list of items should be personally checked by every salesperson whenever listing a property.

| Docun | nentation |
|--------|--|
| | Make sure you have the right documents. |
| | All residential listings are to use the three part MLS form |
| | All other listings use the single listing contract and the |
| | appropriate data input form. |
| | Make sure that the brochure "Working With a Real Estate Agent" is read and understood by the seller. |
| | Forward detachable part of brochure titled "Your |
| | Relationship with a REALTOR" to the office. |
| | Husbands and/or wives must sign listing even if not on |
| | title. |
| | All yellow sections of pg. 1 of listing contract must be filled in. |
| | Have all signatures witnessed - faxed listings must not be witnessed by listing |
| | salesperson. |
| | On residential data input form, have seller sign at bottom of the form. |
| | (optional – recommended depending on language used in description) |
| | Has seller read and understood all terms and conditions of Property |
| | Condition Disclosure statement. |
| | Have seller sign the PCDS form. |
| | Forward a copy of all documents comprising a listing contract to office for |
| | manager approval. |
| Physic | al Features |
| - | Measure and confirm: (Do not copy from old listings without verification) |
| | Floor Area and room sizes. |
| | Lot size. |
| | Any recent construction, renovation or improvements? If so, |
| | Necessary building permits obtained? |
| | Any builder's liens made or threatened? |

Legal and Financial Characteristics

| lacktriangle | General |
|--------------|--|
| | Surface search or State of Title certificate received. |
| | Read title and get specifics on entries on title (e.g. mortgages, rights of way, |
| | restrictive covenants, etc.). |
| | Confirm location and size of property from Land Title Office or municipal |
| | plans. |
| _ | E' |
| | Financial Encumbrances |
| | Are there any liens, judgments or other financial charges outstanding on |
| | property? |
| | If so, what is owing under each charge? |
| | If Seller has zero or negative equity in property, what other resources does |
| | the Seller have: |
| | to clear title? |
| | to pay your commission? |
| | If the property is being sold under Court order (e.g. foreclosure), read a |
| | copy of the order to: |
| | See if any conditions for a sale are set out. |
| | See whether it provides for payment of a real estate |
| | commission. |
| • | Assumable Mortgages |
| | Check mortgages. |
| | Confirm with lender the outstanding balance owing under the mortgage and if it |
| | can be assumed by the Buyer. |
| | Does the Property Law Act apply? |
| • | Easements, Rights of Way, Restrictive Covenants and the Like |
| | Is there anything on title that could restrict a Buyer's use of the property? |
| | If so, get a copy of the registered charge and read it. |
| | Upon sale, recommend Buyer obtain legal advice as to terms of such liens. |
| _ | Streets Duemonties |
| • | Strata Properties |
| | Order Land Title Office (or Strata Manager) copies of registered: |
| | Plan |
| | By-laws |
| | Review the by-laws for restrictions (e.g. children, rental, pets, etc.). |
| | Get from the Strata corporation a copy of its latest financial statements, and |
| | minutes of Strata Council meetings. |
| | Check with Strata Corporation official whether there are: |
| | any special assessments voted on or proposed. |
| | any pending rules or strata by-law amendments which may |
| | alter the uses of the property. |

| | Get details of any tenancies from Seller, including copy of any written tenancy |
|--------------|---|
| agreei | ment. |
| | If three suites or more, get financial statements from Seller per Section 29 |
| | of the Real Estate Act. |
| | Legal or unauthorized? |
| | If legal, ask Seller for copy of the permit. |
| | Security deposit. |
| | Paid when. |
| | How much (principal and interest). |
| . | |
| Zoning | Confirm and animal states and assessed for any animal shapes with |
| | Confirm current zoning status and prospects for any zoning changes with |
| | Municipal or Regional District authorities. |
| Taxes | |
| | Get copy of the most recent property tax assessment. |
| | GST. |
| | Does it apply? |
| | If so, advise Seller and prospective Buyers to get |
| | independent professional advice. |
| | |
| • | elations Act |
| | If a marriage dissolution is involved, confirm the validity of the listing with |
| both s | pouses and/or their respective lawyers. |
| Condos | |
| | |
| | Get a copy of the condo checklist. |





HOME APPEARANCE CHECKLIST

Marketing a home is a TEAM effort!

I also need help to get the most money for your home, within the shortest period of time, without problems.

FIRST IMPRESSIONS COUNT

- □ In summer, a well-manicured lawn and cleanly swept walks.
- □ Please remember to edge along the sidewalks.
- □ In winter, snow and ice removed from walks and driveways.
- □ Freshly painted front door and mailbox and replace front door screen if necessary.
- □ Absence of clutter in yard and driveway.
- □ Clean windows.
- □ Trimmed trees and shrubs.
- □ Broken outdoor steps repaired.

CLEANING AND DECORATING SELLS

I know from past experience that the following tips help bring a higher selling price:

- □ Fresh paint wherever possible.
- □ Clean ventilating fans in kitchen and bath.
- □ Kitchen floor in like-new condition
- □ Absence of clutter on kitchen counters.
- □ Dripping faucet repaired.
- □ Clean towels in the bathroom.
- □ Loose knobs, warped drawers and sticking windows and doors repaired.
- □ Fireplace cleaned and filled with logs.
- □ Working light bulbs and switches especially in basement and closets.
- □ Caulking in tubs and showers in good repair.
- □ Excess furniture removed from house and stored elsewhere.
- □ Excess clothing removed from closets and stored elsewhere.

PREPARE FOR SHOWING

Make your home as appealing as possible.

- Open draperies and curtains and turn on all lights (darkness depresses and makes rooms seem small).
- □ Turn off television sets and record players (a low-keyed, soft music is pleasant)
- □ Remove dogs or cats to the yard.
- □ Fresh flowers wherever possible make a good impression (if it's winter, display color photo of your yard in full bloom).
- □ Don't volunteer answers to unasked questions ("This is a family neighborhood" really DOES turn off some buyers).
- □ Remove dirty dishes.
- Please make beds.
- □ Try to stay in one area of the house when it's being shown. (Your presence, or your children's, will make the buyer uncomfortable, and he/she will miss noting the fine features of your home).
- □ Let the Realtor who is showing your home answer any questions or objections.



QUESTIONS THAT HELP MAKE A HOUSE SELL FASTER

(Will the answers to these questions help me get more cash for my home, in a shorter period of time, and with the greatest of ease?)

- 1. Does the house or any part of the house need painting?
- 2. Shall I reseed the lawn and get my landscaping in top shape?
- 3. What about the screens? Any holes? What about the window? Do they work well, or do they need attention?
- 4. Does the carpet need cleaning? How about replacing?
- 5. Are pets under control at all times?
- 6. Are all appliances in good working order?
- 7. Should I stay out of a prospective buyer's way?
- 8. What is the buyer's first impression of the exterior of our house? What can I do to improve it?
- 9. What is the buyer's first impression as they step inside my house? What can I do to improve it?
- 10. Since the buyer will be looking in the closets, should I take some of the clothes out to make them look roomier?
- 11. Can I take items from kitchen cabinets to make them more spacious?
- 12. Is there any furniture I could store or dispose of to make rooms appear larger?
- 13. Do any cabinets need to be touched up or refinished?
- 14. Should I give my Realtor a list of things my family likes about the house and the neighborhood?
- 15. What about the door mat? Should I replace them with new ones that are neutral and omit our family name?
- 16. Should I remove an ornate item that a buyer may want as part of the house? For example, a special chandelier? Or wall system?
- 17. Should I ask my Realtor for a list of recommendations prepared specifically for helping market my house?
- 18. Is the price and terms offered going to appeal to most of the buying public in my price range?
- 19. Do I need to be aware of other houses similar to mine also being offered for sale?
- 20. Are the garage and storage areas as clean and neat as they should be?
- 21. Before spending needless time and money, should I consult my Realtor?

Buyer/Seller 1



RECORD KEEPING AND CLIENT INFORMATION (Individuals)

| rinciple Business or Occupation | Date of Birth | ID Source and Number* |
|--|--|---|
| Buyer/Seller 2 | | |
| ame | Home Address | |
| rinciple Business or Occupation | Date of Birth | ID Source and Number* |
| Buyer/Seller 3 | | |
| ame | Home Address | |
| | | |
| rinciple Business or Occupation | Date of Birth | ID Source and Number* |
| Sources to confirm ID or Birth Date (irth certificate (BC), Driver's License esident Card (PRC) Old Age Securi | (<i>must be current</i>): e (DL), Passport (PP), R ity Card (OASC), Certific | ecord of Landing (ROL), Permanent cate of Indian Status (IS), Provincial |
| Sources to confirm ID or Birth Date (irth certificate (BC), Driver's License esident Card (PRC) Old Age Securi ealth Card (PHC), Other Form from | (must be current): e (DL), Passport (PP), R ity Card (OASC), Certific Resident Country (OF) | ecord of Landing (ROL), Permanent cate of Indian Status (IS), Provincial |
| Sources to confirm ID or Birth Date (irth certificate (BC), Driver's License esident Card (PRC) Old Age Securicalth Card (PHC), Other Form from | (must be current): e (DL), Passport (PP), R ity Card (OASC), Certific Resident Country (OF) OATARY | ecord of Landing (ROL), Permanent cate of Indian Status (IS), Provincial |
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| rinciple Business or Occupation Sources to confirm ID or Birth Date (irth certificate (BC), Driver's License (lesident Card (PRC) Old Age Securide (PHC), Other Form from (ISE OF AN AGENT OR MAND OF ave personally viewed and collected | (must be current): e (DL), Passport (PP), R ity Card (OASC), Certific Resident Country (OF) OATARY | ecord of Landing (ROL), Permanent cate of Indian Status (IS), Provincial (NAME OF AGENT) (HOME ADDRESS) |



The Proceeds of Crime (Money Laundering) and Terrorist Financing Act provide the following alternative for those individuals who are unable to physically meet with a REALTOR® or appointed individual: Provide two of the following:

Identification product or credit file method:

You can use either of the following methods but you cannot combine them:

- Refer to an independent and reliable identification product. It must be based on personal information as well as
 Canadian credit history about the individual of at least six months duration. This type of product can use a series
 of specific questions, based on an individual's credit file, to enable verification of client identity.
- With the individual's permission, refer to a credit file. The credit file must have been in existence for at least six months.

Products for either of these methods are available commercially, such as those used for credit ratings.

Attestation method:

Obtain an attestation that an original identification document for the individual has been seen by a commissioner of oaths or a guarantor. This attestation must be on a legible photocopy of the document and include the following information:

- · the name, profession and address of the commissioner of oaths or the guarantor;
- · the signature of the commissioner of oaths or the guarantor; and
- the type and number of the identifying document provided by the individual being identified.

In this context, a guarantor has to be an individual engaged in one of the following professions in Canada:

- a dentist, a medical doctor or a chiropractor;
- a judge, a magistrate or a lawyer;
- a notary (in Quebec) or a notary public;
- an optometrist or a pharmacist;
- an accredited accountant (APA) (CA) (CGA) (CMA) (PA) (RPA);
- a professional engineer (P. Eng., in a province other than Quebec) or engineer (Eng. in Quebec);
- a veterinarian.

Cleared cheque or deposit account method:

You can use either of the following methods, but you cannot combine them.

- Confirm that a cheque drawn on a deposit account that the individual has with a financial entity has cleared. This
 means a cheque that was written by the individual, cashed by the payee and cleared through the individual's
 account. It does not include pre-authorized payments as these are not cheques written by the individual.
- · Confirm that the individual has a deposit account with a financial entity.

For either method, the account has to be with a financial entity. This means a bank listed in Schedule I or II of the Bank Act, an authorized foreign bank with respect to its operations in Canada, a credit union, a caisse populaire, a trust and loan company or an agent of the Crown that accepts deposit liabilities. In the case of a foreign bank, the deposit account has to be in Canada.

The account cannot be one that is exempt from identification requirements for the financial entity, such as a registered retirement savings plan or a reverse mortgage. For more information about accounts that cannot be used for the cleared cheque or deposit account methods, see Guideline 6G; Record

Keeping and Client Identification for Financial Entities.

| PAGE 1 of PAGES | 'AGE 1 | Of | | Н | Ά | G | E | ٤ |
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MULTIPLE LISTING SERVICE®

DATE

MLS® OFFICE USE ONLY

LISTING MLS® NO.

MULTIPLE LISTING CONTRACT

| BETWEEN | d. | | AND | | | |
|------------------|--|--|--|---|--|--|
| JE I VV E E I | V: | | AND: | ("LISTING B | ROKERAGE") | |
| | OWNER(S) ("SE | ELLER") | | UNIT | ADDRESS | |
| | UNIT | ADDRESS | | CITY | | PC |
| | CITY | | PC | TELEPHONI | E NUMBER | CELL NUMBER |
| | | CANADA 🗆 NON-RESIDE | CELL NUMBER ENT OF CANADA □ | | | |
| 1. LIST | | der the <i>Income Tax Act.</i> RITY AND TERM: | | | | |
| A. Th ("Pro | ne Seller here perty") from | | with the Listing Broke (Effective Date) u Rg. | | | ed in Clause 2 |
| ` . | ne Seller here | | S | | | |
| (i) | corporation | or governmental aut | e to obtain informati hority, including any | | e and British Col | |
| |) authorizes t during reaso i) restricts the of the Propo member (he | the Listing Brokerage onable hours; advertising of the Perty by other membereinafter referred to | th other parties, include to advertise the Partoperty to the Listing pers of the real estates as the "Board") or a | ding men roperty a Brokerag te board | nd to show it to ge only except whof which the List | estate board; prospective buyer nere the advertising ing Brokerage is |
| (ii | authorizes to during reason the Proper member (he by the Listing) agrees to all | the Listing Brokerage chable hours; advertising of the Perty by other membereinafter referred to g Brokerage; llow the Listing Brok | th other parties, inclu ge to advertise the P property to the Listing pers of the real esta | ding men roperty a Brokeracte board ny other r | nd to show it to ge only except whof which the List eal estate board "Sold" signs upon | estate board; prospective buyer here the advertising ling Brokerage is has been permitted in the Property; and |
| (ii (iv (v | authorizes t during reaso i) restricts the of the Propo member (he by the Listin d) agrees to al | the Listing Brokerage chable hours; advertising of the Perty by other membereinafter referred to g Brokerage; llow the Listing Brok | th other parties, include to advertise the Paroperty to the Listing pers of the real estates as the "Board") or all the erage to place "For Sandard" | ding men roperty a Brokeracte board ny other r | nd to show it to ge only except whof which the List eal estate board "Sold" signs upon | estate board; prospective buyer here the advertising ling Brokerage is has been permitted in the Property; and |
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| (ii (iv (v | authorizes to during reason the Proper member (he by the Listing) agrees to all buyers. PERTY: UNIT NO. | the Listing Brokerage chable hours; advertising of the Perty by other membereinafter referred to a Brokerage; show the Listing Brokerage | th other parties, include to advertise the Parties of the Listing pers of the real estates as the "Board") or all erage to place "For Skerages (as hereinaft | Brokerage board ny other reader and er defined | nd to show it to ge only except whof which the List eal estate board "Sold" signs upon the Pro | estate board; prospective buyers nere the advertising ling Brokerage is a has been permitted in the Property; and |

TERMS

LISTING PRICE

ADDRESS

- 4. **LISTING SERVICE AND COOPERATING BROKERAGES:** The Seller authorizes the Listing Brokerage:
 - A. To list the Property with the Multiple Listing Service® of the Board and any other real estate board that the Listing Brokerage selects and has access to and to cooperate with other brokerages acting for a prospective buyer or, with the written consent of the Seller, as a sub-agent of the Listing Brokerage ("Cooperating Brokerages");
 - B. To publish in the Multiple Listing Service® of the Board, the Multiple Listing Service® of any other real estate board, Internet, or anywhere else that the Listing Brokerage selects and has access to, and to share with other parties, including British Columbia Assessment, the information contained in this Contract, the information contained in the Data Input Form and the Seller's Property Disclosure Statement, if applicable, and the sale price of the Property once an unconditional accepted offer exists; and
 - C. To make agency disclosures required of the Listing Brokerage.
- 5. LISTING BROKERAGE'S REMUNERATION: The Seller agrees:
 - A. To pay to the Listing Brokerage a gross commission of

of the sale price of the Property, plus applicable Goods and Services Tax and any other applicable tax in respect of the commission (commission + tax = remuneration) if:

- (i) a legally enforceable contract of sale between the Seller and a Buyer is entered into during the term of this Contract; or
- (ii) a legally enforceable contract of sale between the Seller and a Buyer who is introduced to the Property or to the Seller, by the Listing Brokerage, a Cooperating Brokerage or any other person including the Seller during the term of this Contract is entered into:
 - (a) within sixty (60) days after the expiration of the term of this Contract; or
 - (b) any time after the period described in (a) where the efforts of the Listing Brokerage or the Cooperating Brokerage were an effective cause;
 - provided, however, that no such commission is payable if the Property is listed with another licensed brokerage after the expiration of the term of this Contract and sold during the term of that listing contract; or
- (iii) an offer to purchase is obtained from a prospective buyer during the term of this Contract who is ready, willing and able to pay the Listing Price and agrees to the other terms of this Contract, even if the Seller refuses to sign the offer to purchase;
- B. The remuneration due to the Listing Brokerage shall be payable on the earlier of the date the sale is completed, or the completion date, or where no contract of sale has been entered into seven (7) days after written demand by the Listing Brokerage; and
- C. That to assist in obtaining a buyer for the Property, the Listing Brokerage will offer to Cooperating Brokerages a portion of the Listing Brokerage's commission in the amount of

of the sale price of the Property, plus applicable Goods and Services Tax and other applicable tax in respect of that portion of the commission.

- **6. ASSIGNMENT OF REMUNERATION:** The Seller hereby irrevocably:
 - A. Assigns to the Listing Brokerage from the proceeds of sale of the Property, the amount of remuneration due to the Listing Brokerage and authorizes the Listing Brokerage to retain from the deposit monies the amount of the Listing Brokerage's remuneration;
 - B. Acknowledges that the Listing Brokerage may assign to a Cooperating Brokerage all or part of the remuneration due to the Listing Brokerage; and
 - C. Directs, or agrees to sign such documents as may be required by the Listing Brokerage irrevocably directing a Lawyer or Notary Public acting for the Seller or a buyer, to pay the remuneration due to the Listing Brokerage, or the net amount remaining after the deposit monies held in trust have been credited against the remuneration due to the Listing Brokerage, to the Listing Brokerage and a Cooperating Brokerage, where applicable, by separate cheques to the Listing Brokerage and the Cooperating Brokerage.

ADDRESS

7. THE LISTING BROKERAGE AGREES AS FOLLOWS:

- A. To act only as the agent for the Seller with respect to the Property except where the Seller consents to limited dual agency (see 10 below);
- B. To provide information about the Property to Cooperating Brokerages;
- C. Not to accept remuneration from the buyer without the knowledge and consent of the Seller; and
- D. To provide the services set out in Schedule "A".

8. THE SELLER AGREES AS FOLLOWS:

- A. To promptly advise the Listing Brokerage of, and refer to the Listing Brokerage, all inquiries for the purchase of the Property, and to deliver to the Listing Brokerage all offers to purchase which may be received during the term of this exclusive Contract or arising by reason of it; and
- B. To accept an offer made during the term of this Contract by a person ready, willing and able to purchase on the terms set out in this Contract.

9. THE SELLER ACKNOWLEDGES AND AGREES THAT:

- A. The information relating to the Property may be disclosed to persons interested in the Property including prospective buyers, agents of prospective buyers, appraisers, financial institutions, governments and governmental departments and agencies;
- B. It is not a conflict or a breach of duty to the Seller for the Listing Brokerage to list or show property of, or to have agency relationships with, other sellers;
- C. It is not a conflict or a breach of duty to the Seller for the Listing Brokerage to have agency relationships with buyers;
- D. The Listing Brokerage will not be required to disclose to the Seller confidential information obtained through any agency relationship;
- E. A brokerage acting only for a buyer does not owe any agency duties to the Seller; and
- F. A Seller, who is a non-resident of Canada, must comply with the *Income Tax Act* of Canada before the sale of the Seller's property can be completed.

10. LIMITED DUAL AGENCY:

- A. If the Listing Brokerage is also the agent of a prospective buyer who becomes interested in the Property, the Listing Brokerage will seek the written consent of the Seller and the prospective buyer to continue to act as their limited dual agent to facilitate a sale of the Property.
- B. Where the Seller and the prospective buyer have consented to the Listing Brokerage acting as their limited dual agent, the Listing Brokerage's duties will be modified by the limitations described in the brochure published by the British Columbia Real Estate Association entitled *Working With a REALTOR*®.

11. COLLECTION, USE AND DISCLOSURE OF PERSONAL INFORMATION:

- A. The Seller hereby consents to the collection, use and disclosure by the Listing Brokerage and by the managing broker(s), associate broker(s) and representative(s) of the Listing Brokerage (collectively the "Licensee") noted below, the Board and any other real estate board, of personal information about the Seller:
 - (i) for all purposes consistent with the listing, marketing and selling of the Property;
 - (ii) for placement in the database of the Multiple Listing Service® of the Board and of any other real estate board that the Listing Brokerage selects and has access to;
 - (iii) for the purpose of the Board and other real estate boards marketing the Property in any medium including but not limited to posting the personal information on publicly accessible websites and distributing the personal information to any persons including the public, members of the Board, members of other real estate boards, governments and governmental departments and agencies, appraisers and others;
 - (iv) for compilation, retention and publication by the Board and other real estate boards of any statistics including historical Multiple Listing Service® data for use by persons authorized to use the Multiple Listing Service® of the Board and other real estate boards;



ADDRESS

- (v) for enforcing codes of professional conduct and ethics for members of the Board and other real estate boards;
- (vi) for all other purposes authorized in this Contract including but not limited to those described in Clauses 1B, 4A, 4B, 7B and 9A; and
- (vii) for the purposes (and to the recipients) described in the brochure published by the British Columbia Real Estate Association entitled *Working With A REALTOR*®.

12. MISCELLANEOUS PROVISIONS:

- A. "Sale" includes an exchange and "sale price" includes the value of property exchanged.
- B. The "term" of this Contract includes the period of any written extension.
- C. Interpretation of this Contract and all matters concerning its enforcement by the parties shall be governed by the laws of the Province of British Columbia.
- D. The parties acknowledge that this Contract fully sets out the terms of the agreement between them.
- E. This Contract shall be binding upon and benefit not only the parties but also their respective heirs, executors, administrators, successors and assigns.
- F. This Contract shall automatically end if the Listing Brokerage ceases to be licensed under the *Real Estate Services Act*.
- G. "Property" may include a leasehold interest, a business and the goodwill and assets of it, an interest, partnership or share in a business or in the goodwill and assets of it, or a manufactured home, plus any other property designated by the Seller in the Data Input Form or addendum attached.
- H. In consideration of the Board or any other real estate board disseminating information about the Property, the Seller and Listing Brokerage each assign to the Board or other real estate board all their rights and interests in and to the information related to the Property contained in this Contract, including all copyright, rights ancillary to copyright and all other proprietary rights.
- 13. ENTIRE AGREÉMENT THIS LISTING CONTRACT MEANS AND INCLUDES THIS AGREEMENT AND THE SELLER'S PROPERTY DISCLOSURE STATEMENT (WHEN ATTACHED AND SIGNED BY THE SELLER): The Seller acknowledges having read and understood this Contract; that it accurately describes the agreement with the Listing Brokerage; and that a copy of it has been received by the Seller this date.

| SIGNED, SEALED AND DELIVER | RED THIS OF | , yr |
|-----------------------------------|---|---------------------------|
| SELLER'S SIGNATURE | BY SIGNING THIS CONTRACT THE SELLER ACKNOWLEDGES HAVING RECEIVED, READ AND UNDERSTOOD THE BROCHURE PUBLISHED BY THE BRITISH COLUMBIA REAL ESTATE ASSOCIATION ENTITLED MODIFIES WITH A | LISTING BROKERAGE (PRINT) |
| SELLER'S SIGNATURE | ASSOCIATION ENTITLED WORKING WITH A REALTOR . | Per: LICENSEE'S SIGNATURE |
| WITNESS TO SELLER(S) SIGNATURE(S) | BROKERAGE APPROVAL FOR OFFICE USE ONLY | LICENSEE (PRINT) |

| Multiple Listing Co | ontract Schedule A |
|---|--|
| Seller: Seller: Address: | Royal Pacific Realty Group ROYAL PACIFIC REALTY |
| Review Items to be included/excluded in the sale Built in vacuum canister & Attachment Air-conditioners Appliances Window covers Alarm systems Obtain Property details — for example: Floor area & Room sizes Lot size Zoning Taxes Permits for renovations Age confirmed @ City Hall or other source | Screening of Inquiries: Buyer Representatives Buyers Internet Inquires Sign & Ad calls Offer Limited Dual Agency to Buyers when required Showings & Access to Property: All appointments handled through Seller's Realtor Appointments with Seller (or tenant) at mutually convenient time Buyer or Seller Realtor to be present at showings Lock Box – with Seller approval |
| Age confirmed @ City Hall or other source Permit for suites Market Values: Written Summary to include: Review comparable properties currently for sale Review comparable properties which have recently sold | Report any trends discovered during showings Update any new comparable listings or sales Confirm marketing efforts since last update Review pricing strategy if required Negotiating Contracts of Purchase and Sale: |
| Order and Review Title Search Confirm mortgage details Confirm mortgage assumption details Confirm pre-payment penalties | Explain the negotiating process Review all written offers without delay & give advice to Seller Review Buyer qualifications with Buyer's agent Draft Seller's Counter offer and communicate it to Buyer (or Buyer's agent) Ensure distribution of accepted agreement |
| Marketing: Place a For Sale Sign Place listing on MLS system Realtylink In Print www.MLS.ca www.realtylink.org www.royalpacific.com 1,300 plus websites that the office has a co-operative | Ensure collection of deposit Follow up on progress and removal of conditions Keep Seller fully informed of progress Attend inspection as appropriate Forward documentation to appropriate parties for completion Follow up with Solicitor/Notary prior to completion that all documentation is in order Meet with Buyer (or Buyer's agent) at property to hand over keys |
| arrangement with (Reciprocity) Plus the following at the Realtors option Real Estate Weekly Paper (REW) Local Community Paper Ethnic papers My personal website | Tenancies – if applicable: Review of tenancies details including copy of written tenancy agreement Security Deposits (paid when & how much) Make arrangement with tenant for showings Assist Seller with Termination of tenancy if required |
| Posting of Multiple Pictures on MLS system Posting of Multiple Pictures on internet Open Houses Promotion to other Realtors Other | Strata Properties Collect at the Seller's expense the following documentation: Strata council minutes for past 24 months By-Laws Most recent Financial Statements & Budget Engineering report if any |
| Staging – Enhancing Value: Review property and make recommendation to enhance the sales process. Advise regarding securing of valuables | Form B Strata Plan Confirmation of Monthly maintenance fee Confirm restrictions regarding Pets, Rentals other Review above and discuss with Seller where needed. |
| Dated: Witness Witness | Seller's Signature Seller's Signature Licensee |

INFORMATION ABOUT THE PROPERTY DISCLOSURE STATEMENT

RESIDENTIAL

THIS INFORMATION IS INCLUDED FOR THE ASSISTANCE OF THE PARTIES ONLY. IT DOES NOT FORM PART OF THE PROPERTY DISCLOSURE STATEMENT.

EFFECT OF THE PROPERTY DISCLOSURE STATEMENT:

The property disclosure statement will not form part of the Contract of Purchase and Sale unless so agreed by the buyer and the seller. This can be accomplished by inserting the following wording in the Contract of Purchase and Sale:

| "The attached P | roperty Disclosu | ure Statement date | ed |
|-------------------|------------------|--------------------|----|
| | yr | is incorporated in | to |
| and forms part of | this contract." | | |

ANSWERS MUST BE COMPLETE AND ACCURATE:

The property disclosure statement is designed, in part, to protect the seller by establishing that all relevant information concerning the property has been provided to the buyer. It is important that the seller not answer "do not know" or "does not apply" if, in fact, the seller knows the answer. An answer must provide all relevant information known to the seller. In deciding what requires disclosure, the seller should consider whether the seller would want the information if the seller was a potential buyer of the property.

BUYER MUST STILL MAKE THE BUYER'S OWN INQUIRIES:

The buyer must still make the buyer's own inquiries after receiving the property disclosure statement. Each question and answer must be considered, keeping in mind that the seller's knowledge of the property may be incomplete. Additional information can be requested from the seller or from an independent source such as the Municipality or Regional District. The buyer can hire an independent inspector to examine the property and/or improvements to determine whether defects exist and to provide an estimate of the cost of repairing problems that have been identified on the property disclosure statement or on an inspection report.

FOUR IMPORTANT CONSIDERATIONS:

- The seller is legally responsible for the accuracy of the information which appears on the property disclosure statement. Not only must the answers be correct, but they must be complete. The buyer will rely on this information when the buyer contracts to purchase the property. Even if the property disclosure statement is not incorporated into the Contract of Purchase and Sale, the seller will still be responsible for the accuracy of the information on the property disclosure statement if it caused the buyer to agree to buy the property.
- 2. The buyer must still make the buyer's own inquiries concerning a property in addition to reviewing a property disclosure statement, recognizing that, in some cases, it may not be possible to claim against the seller, if the seller cannot be found or is insolvent.
- 3. Anyone who is assisting the seller to complete a property disclosure statement should take care to see that the seller understands each question and that the seller's answer is complete. It is recommended that the seller complete the property disclosure statement in the seller's own writing to avoid any misunderstanding.
- 4. If any party to the transaction does not understand the English language, consider obtaining competent translation assistance to avoid any misunderstanding.

ALTERNATE DISPUTE RESOLUTION:

Parties to this contract may pursue alternate dispute resolution if a dispute arises after completion of the transaction.

It is recommended that the parties first mediate the dispute. Failing agreement to mediate, or if the mediation fails, then disputes can be submitted to an arbitration under the *Commercial Arbitration Act*.

BCREA member boards can provide guidance on the selection of mediation and arbitration services in your area.

| PAGE 1 of | PAGES |
|-----------|-------|
|-----------|-------|

PROPERTY DISCLOSURE STATEMENT RESIDENTIAL

| Date of disclosure: | |
|---------------------|--|
| | |

The following is a statement made by the seller concerning the property located at:

| | • |
|----------|---|
| ADDRESS | - |
| ADDINESS | |

| uncerta | LLER IS RESPONSIBLE for the accuracy of the answers on this property disclosure statement and where ain should reply "Do Not Know." This property disclosure statement constitutes a representation may contract of Purchase and Sale if so agreed, in writing, by the seller and the buyer. | | | SHOULD RIATE REI | |
|---------|--|-----|----|---------------------|----------------------|
| 1. GE | NERAL | YES | NO | DO NOT KNOW | DOES NOT APPLY |
| Α. | Are the premises connected to a public sanitary sewer system? | | | | |
| B. | Are the premises connected to a public water system? | | | | |
| C. | Are the premises connected to a private or a community water system? | | | | |
| | (i) If yes, are you aware of any problems with the private or community water system? | | | | |
| D. | Is the property serviced by a private well? | | | | |
| | (i) If yes, are you aware of any problems with the private well? | | | | |
| E. | Is the property serviced by a septic system/lagoon? | | | | |
| | (i) If yes, are you aware of any problems with the septic system/lagoon? | | | | |
| | (ii) If the system was installed after May 31, 2005, are maintenance records available? | | | | <u> </u> |
| F. | Do the premises contain unauthorized accommodation? | | | | |
| G. | Are you aware of any underground oil storage tank(s) on the property? | | | | |
| Н. | Are you aware of any encroachments, unregistered easements or unregistered rights-of-way? | | | | |
| I. | Are you aware of any current or pending local improvement levies/charges? | | | | |
| J. | Have you received any other notice or claim affecting the property from any person or public body? | | | | |
| K. | Are there any equipment leases or service contracts; e.g., security systems, water purification, etc.? | | | | |
| L. | Were these premises constructed by an "owner builder," as defined in the <i>Homeowner Protection Act</i> , with construction commencing, or a building permit applied for, after July 1, 1999? (If so, attach required Owner Builder Declaration and Disclosure Notice.) | | | | |
| M. | Are these premises covered by home warranty insurance under the Homeowner Protection Act? | | | | |
| N. | Are you aware of any material latent defect as defined in Real Estate Council of British Columbia Rule 5-13(1)(a)(i) in respect of the property or premises? | | | | |
| О. | | | | | |

For the purposes of Clauses 1.N. and 1.O. of this form, Council Rule 5-13(1)(a)(i) and (ii) is set out below.

5-13 Disclosure of latent defects

(1) For the purposes of this section:

Material latent defect means a material defect that cannot be discerned through a reasonable inspection of the property, including any of the following:

- (a) a defect that renders the real estate
 - (i) dangerous or potentially dangerous to the occupants
 - (ii) unfit for habitation



| Date of Disclos | sure | PAGE 2 of | | F | PAGES |
|--------------------|--|-------------------|----------|-------------------|----------------------|
| ADDRESS > | | | | | |
| 2. STRUCTUR | RAL: | YES | NO | DO NOT KNOW | DOES NOT APPLY |
| A. To the b | pest of your knowledge, are the exterior walls insulated? | | | | |
| B. To the b | pest of your knowledge, is the ceiling insulated? | | | | |
| C. To the b | pest of your knowledge, have the premises ever contained asbestos insulation? | | | | |
| D. Has a fi | inal building inspection been approved or a final occupancy permit been obtained? | | | | |
| E. Has the | wood stove/fireplace insert installation been approved by local authorities? | | | | |
| F. Are you | aware of any additions or alterations made without a required permit and final inspectio | n? | | | |
| G. Are you | aware of any additions or alterations made in the last sixty days? | | | | |
| H. Are you | aware of any structural problems with the premises or other buildings on the property? | | | | |
| I. Are you | aware of any problems with the heating and/or central air conditioning system? | | | | |
| J. Are you | aware of any moisture and/or water problems in the walls, basement or crawl space? | | | | |
| K. Are you | aware of any damage due to wind, fire or water? | | | | |
| L. Are you | aware of any infestation or unrepaired damage by insects or rodents? | | | | |
| M. Are you | aware of any roof leakage or unrepaired roof damage? (Age of roof if known: yea | rs) | | | |
| N. Are you | aware of any problems with the electrical system? | | | | |
| O. Are you | aware of any problems with the plumbing system? | | | | |
| - | aware if the premises or property have been used as a marijuana grow operation or to acture illegal drugs? | | | | |
| Q. Are you | aware of any problems with the swimming pool and/or hot tub? | | | | |
| changes to this in | s that the information provided is true, based on the seller's current actual knowledge as on the seller will be disclosed by the seller to the buyer prior to close property disclosure statement and agrees that a copy may be given to a prospective buy. PLEASE READ THE INFORMATION PAGE BEFORE SIGNING. | ing. The seller a | | | |
| SELLED(S) | SELLED/S) | | | | |
| or the seller's b | owledges that the buyer has received, read and understood a signed copy of this property prokerage on the day of yr yr The prement as the starting point for the buyer's own inquiries. ged to carefully inspect the property and, if desired, to have the property inspected by a | udent buyer w | /ill use | e this p | roperty |
| BUYER(S) | BUYER(S) | | | | |
| representatives | the buyer understand that neither the listing nor selling brokerages or their manag warrant or guarantee the information provided about the property. | | issocia | ate bro | kers or |
| BC1002 REV. SEPT/0 | INITIAL: | 3 | | | |





<u>Disclosure of Material Latent Defect</u>

| RE: | | (Property). |
|------------------|---|--------------------------------|
| Section 5 – | 13 of the Rules of the Real Estate Council | of British |
| | requires a REALTOR® to disclose Material | |
| | he REALTOR $^{\otimes}$, prior to a buyer making a | |
| | y. That disclosure is required in writing. | n oner to parenase |
| | has now disclosed to the REALTOR $^{\circledR}$ all k | noven Matorial |
| | Tects and the REALTOR $^{\circledR}$ is hereby author | |
| | ollowing disclosures to potential buyers. | ized by the seller to |
| make me i | onowing disclosures to potential buyers. | |
| The following | gare known Material Latent Defects of the propert | y now disclosed by the seller: |
| <u> </u> | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| п., , | | |
| | yn Material Latent Defects Dislcosed. | |
| • | re hereby advised to seek independent | nt advice on the nature of |
| tnese dere | ects as disclosed. | |
| Dated at | , BC on_ | |
| Signed: | | <u></u> |
| ~1911cu. <u></u> | Realtor Signature | |
| | realist Signature | ROYAL PACIFIC |
| | | REALTY GROUP |
| | Seller Signature | |
| | | |
| | | |
| | Seller Signature | |



BC Northern Real Estate Board
Chilliwack & District Real Estate Board
Fraser Valley Real Estate Board
Kootenay Real Estate Board
Real Estate Board of Greater Vancouver

RESIDENTIAL DATA INPUT FORM

TO BE USED FOR DETACHED, ATTACHED, APARTMENT & MULTI-FAMILY (MAX 4 UNITS). PLEASE PRINT CLEARLY.

NOTE THAT STRATA INFORMATION MUST BE COMPLETED ON PAGE 5.

| MLS® | 7 |
|--------|-----------|
| NUMBER | PAGE 1 OF |

| IN R 065 | EFEREN ADDRE | NCE TO THE MULTIPLE SS | LISTING CC | ONTRACT DATED | | FOF 066 CIT | | | PERTY LOCATED AT |
|-------------|-----------------|-------------------------------------|------------------------|---|-----------------|--|------------|---------------------------------|--|
| 100 | LISTING | G BROKER REPRESENTA | TIVE | 102 USER ID | 104 PHON | E (XXX) XXX-XXXX | | BLACK B | OXES are required |
| | | | | | | , | | | • |
| 106 | LISTING | BROKER REPRESENTA | TIVE | 108 USER ID | 110 PHON | E (XXX) XXX-XXXX | | where ap | VALS are required olicable OXES are optional |
| 112 | LISTING | BROKER REPRESENTA | TIVE | 114 USER ID | 116 PHON | E (XXX) XXX-XXXX | | *Please ensure th | nat you are familiar ete listings policy* |
| 118 | SHOWI | NGS / APPOINTMENTS | | | 120 APPO | INTMENT PHONE NUMBER | 122 | FOR APPOINT | MENT CALL |
| | NONE | Keybox, Appt. Not Req'o | PHTE | Phone Tenant First | (One | Only) | | (Name) | |
| | PHLR PHSE | Phone L.R. First Phone Seller First | PHOT TOUCH | Phone Other Touchbase | | | | | |
| | | INSTRUCTIONS | 1000011 | Touchbase | | Instructions: | | | |
| | TAKE SENT | Take New Photo | INCL EXIST | Image/Included/Attached Use File Photo (Please Supply MLS # | |) | | | |
| | | ING CLASSIFICATION (O | ne Only) | (| | | | | |
| | DETD | Detached | ☐ ATTD | Attached | ■ MULTF | Multifamily (Max. 4 Units) | | | |
| | | F DWELLING (One Only) | | | | , ,, | | | |
| | • | House/Single Family | ■ APTU | Apartment Unit | ☐ 3PLEX | Triplex (M/F only) | □ м | INFLD Manufa | ctured w/Land |
| | HACR | House with Acreage | DUPXH | 1/2 Duplex | 4PLEX | Fourplex (M/F only) | ☐ R | ECRE Recreat | |
| | TWNHS | Townhouse | ☐ DUPLX | Duplex (M/F only) | ■ MANUF | Manufactured | | THER Other | |
| | | OF HOME (Max. Two) | RANBG | Rnch./Bungalow/1Storey | CARRI | Carriage House | ☐ IL | JNIT Inside l | Jnit |
| | | Basement Entry | RBBMT | Rancher/Bungalow w/Bsm | | Floating Home | U U | | |
| | SPLIT | Split Entry | RBLFT 3LEV | Rancher/Bung w/Loft | MANUF | Manufactured/Mobile | | | rk Studio |
| | 2ST 2BSMT | 2 Storey w/Bsmt. | 3LEV 4LEV | 3 Level Split 4 Level Split | CORNU EUNIT | Corner Unit End Unit | | FTWC Loft/Wa | renouse Conv. |
| | | 3 Storey | 5LEV | 5 Plus Level | GUNIT | Ground Level Unit | = ~ | ENT Penthou | ıse |
| 132 | TITLE T | O LAND (One Only) For | Strata/Restric | ctions, see page 5. | | | | | |
| | • | Freehold Non Strata | ☐ LPNS | Leasehold Prepaid-NonStrata | | Leasehold Prepaid-Strata | □ TS | SHAR Time S | I |
| | FHST | Freehold Strata | ■ LNPNS | Leasehold Not Prepaid - Non Strata | LNPS SHCOP | Leasehold Not Prepaid-Strata Shares in Co-operative | | NINT Undivident THER Other | ed Interest |
| 124 | LANDI | FACE EVELOV VEAD | 400 CELLE | | ■ SHCOP | Shares in Co-operative | – 0 | THER Other | |
| 134 | Indicate | EASE EXPIRY YEAR e 4-digit year | _ | R'S INTEREST (Max. Two) | | | _ | | |
| | Enter 9 | 9999 if unknown | REGOW POA | Registered Owner Power of Attorney | CRTSL | Court Ordered Sale | | | |
| | | | POA | Power of Attorney | ☐ ESTAT | Estate Sale | ☐ A | SCON Assign. | of Contract |
| 138 | OCCUP | ANCY (Max. Two) | | | ☐ UCONS | Under Construction | | NO. OF FLOOP | R |
| | OWNER | Owner | ☐ TENNT | Tenant | VACNT | Vacant | | LEVELS: | |
| 140 | DRODE | RTY DISCLOSURE | | | | | | | A - (sq. ft. only) |
| 140 | | MENT COMPLETED? | ☐ YES 【 | □ NO | | | 164 | FLOOR AREA FIN-MAIN FLOOR | |
| | | All Properties) | If NO - EXP | PLAIN | | | 166 | FLOOR AREA FIN-ABOVE MAIN + | |
| | | | | | | | | EL 000 ADEA | |
| 142 | | X. YEAR BUILT e 4-digit year | 144 AGE T | | CCTIN | PLICABLE, IS ICLUDED IN PRICE? | | | |
| | Enter 9 | 9999 if unknown | □ or □ N | IE UC (Under Construction) | | | 170 | FLOOR AREA FIN-BASEMENT | |
| | | | (If NE or | UC Complete #146 GST) | ☐ YES | □ NO | 172 | FLOOR AREA + FIN-GRAND TOTAL | |
| 148 | ADDDO | X. YEAR OF RENOVATIONS | 150 RENO | VATIONS (Max Two) | | | | FLOOR AREA UNFINISHED | |
| 1 +0 | OR ADD | ITIONS | | | PART | Partly | ı | | |
| | | e 4-digit year 1999 if unknown | ADDIT | Addition | RAISD | Raised | 176 | FLOOR AREA GRAND TOTAL | |
| | | Joseph annihown | ☐ COMPL | Completely | ☐ OTHER | Other | | PROPE | RTY SIZE |
| | | | | | | | 178 | CHECK IF FEE | T 🗖 OR METRES 🔲 |
| 152 | SUITE(| S) (Max. Two) | LICEN | Licensed Suite(s) | □ IINALIT | Unauthorized Suite(s) | 180 | FRONTAGE | 182 DEPTH |
| | LEGAL | Legal Suite(s) | | None | OTHER | | | | |
| | | ENT ADEA (A) | | | | | Pro | vide info as a (| X decimal, not a fraction. |
| | | ENT AREA (Max. Three) | NONE | None | PFIN | Partly Finished | | | |
| | CRAWL | | PART | Part | SENT | Separate Entry | 104 | • | ct One) |
| 🖳 | FULL | Full | ☐ FFIN | Fully Finished | ■ UNFIN | Untinished | 184 | LOT SIZE: | (Sq.Ft.) |
| 156 | Baseme | ent | 158 Basem | nent | 160 Basen | nent | 100 | OR LOT SIZE: | |
| | | Height(ft. in.) | Full H | eight(ft. in.) | Part F | leight | 186 | , LOT SIZE | (Acres) |
| | | (tt. in.) | | (tt. in.) | | (ft. in.) | Pro | vide info. as a d | decimal, not a fraction. |



| | | | | | | | | 1 AGL 201 |
|-----------|-----------------------|--|--------------------|-------------------------------------|--------------|---|-------------------|-------------------------------------|
| 065 | ADDRE | SS | | | | | | |
| 200 | SERVIC | CES CONNECTED (Max. | Six) | | ☐ NONE | E None | ☐ SEPTI | Septic |
| | | Community | LAGN | Lagoon | SASE | W Sanitation Sewer | UNKNV | V Unknown |
| | ELEC | Electricity | ☐ NGAS | Natural Gas | ☐ STSE | W Storm Sewer | ☐ WATER | |
| | WATER CISTN | SUPPLY (Max. Two) | | Camananitu | OLIC | Other Lieeneed | | Well - Drilled |
| | MUNIC | Cistern City/Municipal | NONE | Community None | | Other-Licensed OP Sandpoint | OTHER | Well - Shallow Other |
| | GROSS | | 206 FOR T | | | X INCLUDES UTILITIES | _ | OD PLAIN |
| | = \$ | | | | ☐ YES | ☐ NO | YES | ☐ NO |
| ADE | | . CHARGES NOT INCLUI | | | | | L EXEMP | (Option for CADREB & BCNREB ONLY) |
| | | | Nater \$ | | | 218 Sewer \$ | 220 O | ther \$ |
| | | | 224 NAME | OF COMPLEX/SUBDIVISION | N | | | |
| | 1 | | | | | | | |
| | | TIONAL EXPOSURE REA | IR YARD <i>(DE</i> | TACHED ONLY) | \square N | JS DE DW DN | E NW C | lse □sw |
| | | RUCTION (Max. Three) | _ | | □ мета | L Frame - Metal | MANUF | Manufactured/Mobile |
| | BRICK | Brick Concrete Block | CONCR | Concrete Frame | ☐ woo | D Frame - Wood | ☐ PRFAB | Modular/Prefab. |
| | FOUND | | - CONFM | Concrete Frame | | | | |
| | • | Concrete Block | CONCP | Concrete Perimeter | NONI | E None ND Preserved Wood | ☐ SLAB☐ OTHER | Concrete Slab Other |
| | | OR FINISH (Max. Three) | | | | | | |
| | ALUM | Aluminum | GLASS | Glass | ☐ MIXE | D Mixed | VINYL | Vinyl |
| | | Brick | LOG | Log | STON | NE Stone | ☐ WOOD ☐ OTHER | Wood |
| | _ | Concrete | METAL | Metal n the outercladding and the | STUC | | | Other |
| 204 | I HAIN 3 | CHEEN (Built-III diaiii C | YES | in the outerclauding and the | Dunung NO | paper that allows water to | PARTI | Al |
| 236 | ROOF (| (Max. Three) | | | | | | Torch On |
| | | Asphalt | ■ METAL | | □ тсо | M Tile - Composite | | Wood |
| | | Fibreglass | ☐ TGVL | Tar & Gravel | □ тсо | N Tile - Concrete | OTHER | |
| | _ | IG (Max. Three) | ☐ DGCP | Dat Crac/Cornort | ☐ GAR3 | O Course Triple | OPEN DV | |
| | CPG | Add. Parking Avail. Carport & Garage | | Det. Grge/Carport Garage, Double | GARE | | ☐ RV g ☐ TAN | RV Parking Avail. Tandem Parking |
| | CPM | Carport, Multiple | ☐ GAR2T | Grge/Double Tandem | ☐ GARI | J Garage, Underground | VISIT | Visitor Parking |
| | CPS | Carport, Single | GAR1 | Garage, Single | NONE | | OTHER | |
| 240 | PARKIN COVER | IG PLACES | 242 PARK | ING PLACES | | RKING ACCESS (Max. Two) | | AGE SIZE XX |
| | | | | | ☐ FROM | NT Front \square REAR Re E Lane \square SIDE Sid | . | |
| 2/18 | | e # of spaces for vehicles VAY FINISH | • | cate # of spaces for vehicles) | | | - 50 | or Height |
| 240 | DRIVE | VAY FINION | AGGRT ASPHT | Aggregate Asphalt | CNCF | RT Concrete /L Gravel | ☐ PAVST☐ OTHER | PavingStone Other |
| 250 | DISTAN | ICE TO PUBLIC / RAPID 1 | | | | STANCE TO SCHOOL / SCH | | |
| | | | | (5.66.6) | | | | , |
| | • | FLUENCES (Max. Six) | ☐ GATED | Gated Complex | ☐ MARI | N Marina Nearby | ☐ RURAL | . Rural Setting |
| | ADULT | Adult Oriented | | Golf Course Dev. | PVRE | | SHPNF | |
| | CLEAR | Cleared Central Location | GCNR GVRD | Golf Course Nearby Gravel Road | PRSE | 3 | SKINR TREED | |
| ō | CULD | Cul-de-sac | LANE | Lane Access | = | NR Recreation Nearby | WATER | |
| 256 | VIEW | | 258 VIEW | SPECIFY - If answer is YES | S - SPECI | FY | | |
| | YES | ☐ NO | | | | | | |
| 260 | OUTDO | OR AREA (Max. Three) | | | | | | |
| | BALC | Balcony(s) | FENYD | | PADK | | | Sundeck(s) |
| | BPD | Balcony(s)/Patio(s)/Deck(s) | PATIO | Patio(s) | RFD | K Rooftop Deck | ☐ NONE | None |
| | | IEATING (Max. Three) | | 0 11 1 | RADI | | PGAS | Propane Gas |
| | BSBRD ELEC | Baseboard Electric | GEOTH HPUMP | Geothermal Heat Pump | ☐ MIXE | | SOLAR WOOD | Solar Wood |
| | FAIR | Forced Air | HOTWA | • | OIL | Oil | OTHER | |
| | F | FIREPLACES | 268 FIREF | PLACES FUELED BY: (Max | | | 270 ROU | GHED IN PLUMBING |
| 264 No | | 266 | ☐ NGAS | Gas - Natural | NONI | | ☐ YES | □ NO |
| | . of Finis eplaces | shed No. of Roughed in Fireplaces | PGAS | Gas - Propane | PELL WOO | | THE YES | |
| | | | ☐ ELEC | Electric | OTHE | | | |
| I | | FINISH (Max. Three) | | | | | ☐ VINYL | Vinyl/Lino |
| | CONC | Concrete | LAMIN | Laminate | | W Softwood | ☐ cww | Wall/Wall/Mixed |
| ' | HDWD | Hardwood | | Mixed | ☐ TILE | Tile | OTHER | Other |



| 065 ADDRESS | | | | | | | | | | | | | |
|---|--|--|--|--|---|---|--|--|--|---|---|---|--------------------------------|
| THE FOLLOWING F | OUR ROOMS | ARE SEARC | HABLE B | Y FLOOR LEV | /EL. TO | ENABLE THI | S SEARCH | PLEASE | CHE | CK THE API | PROPRIATE | FLOOR LE | VEL BOX. |
| 300 MASTER BEDROOM | l above l below | 302 KIT 0 | CHEN | ☐ MAIN ☐ ABOVI ☐ BELOV ☐ BSMT | | 304 RECR ROOM | M | ☐ MAIN ☐ ABOVE ☐ BELOV ☐ BSMT | V | 306 E | NSUITE | | MAIN ABOVE BELOW BSMT |
| ATTIC Attic MBDRM Master Be BDRM Bedroom BUTLP Butler's P CLDRM Cold Roo CONSE Conserva DEN Den DINRM Den CHECK FLOOR LEVEL | edroom EA FC lantry FA tory GI GOOM HC | RESS Dreamann Dreamann Dreamann Fair Amria Gareat Great Great Great Great Hobbs Gareat Hobbs Gareat Great Gr | essing Ro ting Area trance Ha mily Roor mes Roo eat Room m bby Roor | oom KITC LAUN all LIBR' m LVGF m LOFT MEDI MUDI | H Ki ND La Y Lil RM Liv - Lo A Mo RM Mo K No | edia Room ud Room ook E NEXT TO T I | | R Pan D Pati M Play CH Por RM Rec NA Sau NR Sola | ntry io yroon ch (e creati ina ariun | enclosed) ion Room m OF EACH BC | STORE STUDY UTIL WICLO WINE WOKKT WKSHP OTHER DX, AND SHO | | closet om nen o |
| □ MAIN □ ABOVE | L V G | R M | КІ | тсн | | | | | | | | | |
| □ BELOW □ BSMT | Х | | | Х | | Х | | Х | | | Х | | Х |
| □ ABOVE □ BELOW □ BSMT | Х | | | Х | | Х | | Х | | | Х | | Х |
| MAIN ABOVE BELOW BSMT | Х | | | х | | X | ╫─ | X | _ | | х | X | |
| MAIN ABOVE BELOW | Х | | | Х | | Х | 1 | Х | | | X | X | |
| □ BSMT | | | IOLUITE | | l noo | | | | | | | L | |
| #For each bathroom in the home, enter the | FLOOR MAIN ABOVE BELOW BSMT | | YES | FLOOR MAIN ABOVE BELOW BSMT | PCS | ENSUITE ☐ YES | FLOO MAIN ABOVE BELOV BSMT | | | ENSUITE ☐ YES | FLOOR MAIN ABOVE BELOW BSMT | PCS | ENSUITE ☐ YES |
| floor level where it is located, # of pieces | FLOOR | PCS EN | ISUITE | FLOOR | PCS | ENSUITE | FLOO | R PCS | E | ENSUITE | FLOOR | PCS | ENSUITE |
| and whether it is an ensuite." | ☐ MAIN ☐ ABOVE ☐ BELOW ☐ BSMT | |] YES | ☐ MAIN ☐ ABOVE ☐ BELOW ☐ BSMT | | ☐ YES | ☐ MAIN ☐ ABOVE ☐ BELOV ☐ BSMT | | | ☐ YES | ☐ MAIN ☐ ABOVE ☐ BELOW ☐ BSMT | | ☐ YES |
| 312 FEATURES INCLUDED (Max. Ten) | | | irlpool er | □ MICRO Microwave □ STORE Storage Shed □ BIOV Oven-Built In □ STOVE Stove □ PNTRY Pantry □ SWPEQ Swimming Pool Equip. □ RNTOP Range Top □ WFILT Water Treatment □ FRIDG Refrigerator □ WBAR Wet Bar □ SDISH Satellite Dish □ WNDST Windows - Storm □ SECRI Security - RI □ WNDTH Windows - Thermo □ SECSY Security System □ VACBI Vacuum Blt. In □ SMOKE Smoke Alarm □ VACRI Vacuum R.I. □ SPRKF Sprinkler - Fire □ VAULT Vaulted Ceiling □ SPRKI Sprinkler - Inground □ OTHER Other - See Remarks | | | no | | | | | | |
| 314 FIXTURES TO B | BE REMOVED NO | ? 316 FIX | KTURES | REMOVED S | PECIFY | - If answer i | is YES - SI | PECIFY | | | | | |
| | N O | ? 320 FIX | TURES | RENTED/LEA | SED SPI | ECIFY - If ar | nswer is YE | S - SPEC | IFY | | | | |
| OUT BUILDINGS 322 Barn Size 330 AMENITIES (Ma | X | 324 Wo | kshop Si | ze X | | 326 Indr. F | Pool Size_ | X _ | | 328 Oı | utdr. Pool Si | ze | X |
| NONE None AIRCO Air-Cond BARN Barn BKRM Bike Ro CLUBH Club Ho DAYCR Daycare | d./Central oom ouse o Centre | ELEV EXCTIF GRDE GRNH GSUIT | Exerc EN Garde IS Greer Guest In Sui | ise Centre en House t Suite ite Laundry | | OPOOL RECRE SSTRM SHLA | Pool, Indo Pool, Outo Recreation Sauna/Ste Shared La | oor door Centre am Room undry | | SWP TENI WHE WKA | EEL Wheelcl TT Worksh ET Worksh | ol/Hot Tu Court(s) nair Acces op Attach op Detacl | ss ed ned |
| DATE: | dd / yyyy | REF | RESHME | | s Page) | DATE: | | | Уууу | — REI | () (Use Adde FRESHMEN YES □ N | TS: | Remarks Page) |
| 336 INTERNET PUBL NOADDR Do Not | | _ | | ot Publish List | ing on | | AL USER O | | | | YLINK IN PR | (H | EBGV Area stings Only) |
| VIRTUAL TOUR ADDRESS-SPECIFY (REBGV & KREB will accept by Email Only) | | | | | | 342 PROP | ERTY BRO | | | | | | pt by Email Only) |



| 065 ADDRESS |
|---|
| PUBLIC REMARKS: A maximum of 740 characters of space is available for public remarks! Only the first 240 characters of your remarks can appear in the catalogue. The Multiple Listing Service® reserves the right to abbreviate or condense this as it deems necessary should the content exceed the allowable space! PLEASE PRINT! These remarks will appear on www.mls.ca and realtylink.org unless Internet remarks are completed. FOR INTERNET AND OPEN HOUSE REMARKS PLEASE USE THE ADDENDUM DATA INPUT FORM FOUND ON WEBFORMS. |
| PUBLIC REMARKS 2: Do you want the remaining remarks after the black line to be included in the catalogue? (Y/N)? An extra charge applies, (EXEMPT FOR BCNREB & KREB). |
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| REALTOR REMARKS: (Max Characters 280). Only the first 80 characters can appear in the catalogue. |
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| INTERNET AND OPEN HOUSE REMARKS PLEASE USE THE ADDENDUM DATA INPUT FORM FOUND ON WEBFORMS. |
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| 065 ADDRESS | | | | | | | | |
|--|-------------------|---|--|-----------------------------|---|--|--|--|
| STRATA TITLED PROPERTIES | | | | | | | | |
| 500 UNITS IN DEVELOPMENT (Insert No. of Units if there's more than OneStrata Plan) | 502 TOTAL | UNITS IN STRATA PLAN No. of Units) | STRATA MAIN (Insert Monthly | TENANCE FEE Maintenance Fee | 506 STOREYS IN BUILDING (Insert No. of Storeys) | | | |
| # | # | | \$ | | # | | | |
| 508 MGMT. CO'S NAME | 510 MGMT . | CO'S PHONE# | 512 PARKING STAL | L #'S | 514 PARKING STALL(S) OWNED? YES NO | | | |
| 516 LOCKER ☐ YES ☐ NO | 518 LOCKI | ER NUMBER | 520 IS THE COUNCIL OR BOARD APPROVAL REQUIRED FOR PURCHASE? PYES NO | | | | | |
| 522 CHECK ALL ITEMS THE MONT | | ENANCE FEE INCLUDES: | | | | | | |
| CBSAT Cable/Satellite CRTKR Caretaker ELEC Electricity | ☐ GAS | Gardening Garbage Pickup Gas | HEAT Heat HOTW Hot Wat MGMT Manage | | RECFA Recreation Facility TAXES Taxes OTHER Other | | | |
| 524 BYLAW RESTRICTIONS (Max. 7 | Three) | | | | | | | |
| AGER Age Restrictions PETN Pets Not Allowed | | Pets Allowed Pets Allowed w/Rest. | RENN Rentals RENY Rentals | Not Allowed Allowed | RENR Rent. Allowed w/Restrictions No Restrictions | | | |
| 526 RESTRICTED AGE | 528 CATS | | 530 DOGS | | 532 # OF PETS | | | |
| | ☐ YES | □ NO | ☐ YES ☐ | NO | ☐ 1 ☐ 2 ☐ No Restriction | | | |
| 534 # OF RENTALS ALLOWED | | % RENTALS ALLOWED | | | | | | |
| | OR | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 536 DIRECTIONAL | EXPOSURE - (STE | RATA) | | | |
| | | | Faces: 🔲 N | OS OE O | W NE NW SE SW | | | |
| TO BE COMPLETED FOR MUL | TI-FAMII Y | REVENUE PROPERTI | FS ONLY (UP TO 4 | (UNITS) | | | | |
| 538 FIRE SPRINKLER SYSTEM? | | | NUMBER OF UNITS | | | | | |
| YES NO PART | IAL | | 544 Bach./Studio | | 554 INCOME AS AT (Date) | | | |
| ARE THERE ANY OUTSTANDIN FIRE ORDERS OR BYLAW INFRACTIONS, WHICH HAVE B DISCLOSED BY THE SELLER(S | EEN | | 546 1-bedrm units 548 2-bedrm units | | =/annum 558 LESS OPER. EXPENSES | | | |
| ☐ YES ☐ NO | | | 550 3-bedrm units | | 560 = NET OPER. INCOME | | | |
| 542 SMOKE DETECTORS? | | | | | | | | |
| ☐ YES ☐ NO ☐ PAR | TIAL | | 552 Other units | | | | | |
| MANUFACTURED HOMES | | | | | | | | |
| 562 REGISTERED? | | | 564 CSA/BC ELEC | TRICAL NO. | 566 PAD RENTAL | | | |
| YES NO If Yes, MI | HR # | | # | | \$ | | | |
| 568 REQUEST FOR MANUFACTURE | D HOME REC | GISTRY TITLE SEARCH | ☐ YES | □ NO | | | | |
| FINANCE | | | | | | | | |
| MORTGAGE INFO. (Max two for each mortgage) | | 572 FINANCIAL ENCUME | BRANCES | | | | | |
| Noone Mark | 1st 2nd | MORTGAGEE | AMOUNT | PAYMENT PAY | MENT AMT. INTEREST RATE DUE DATE | | | |
| NOQUA May be assumed w/o qua QUAL May be assumed with qua ASSUM Must be assumed | al. 🔲 🗎 | 1st | | □ P. I. □ P. I. T. | | | | |
| SCARY Seller may carry SBUYD Seller may buy down LR Refer to Listing Rep. | | 2nd | | □ P. I. □ P. I. T. | | | | |
| REMKS See Remarks CLEAR Treat as Clear Title | | | | · | | | | |



WORKING WITH A REALTOR®

AN EXPLANATION OF THE RELATIONSHIP BETWEEN YOU AND A REALTOR® AND OF THE COLLECTION, USE AND DISCLOSURE OF PERSONAL INFORMATION

YOUR RELATIONSHIP WITH A REALTOR®

Buying, selling or leasing real estate is probably the most important and potentially rewarding financial transaction you'll make in your life. So it is a good idea to take a moment and consider the kind of relationship you might be entering into with a REALTOR[®]. The more you know, the more satisfied you will be with the results.

REALTORS $^{\circledR}$, Brokerages and real estate boards need to collect, use and disclose some personal information to help you sell, buy or lease real estate.

THE AGENCY RELATIONSHIP

REALTORS[®] work within a legal relationship called agency. The agency relationship exists between you, the principal, and your Brokerage, the company under which the individual who is representing you, is licensed. The essence of the agency relationship is that the Brokerage has the authority to represent the principal in dealings with others.

Brokerages and their Licensees are legally obligated to protect and promote the interests of their principals as they would their own. Specifically, the Brokerage has the following duties:

- Undivided loyalty. The Brokerage must protect the principal's negotiating position at all times, and disclose all known facts which may affect or influence the principal's decision.
- 2) To obey all lawful instructions of the principal.
- 3) An obligation to keep the confidences of the principal.
- To exercise reasonable care and skill in performing all assigned duties.
- 5) To account for all money and property placed in an Brokerage's hands while acting for the principal.

You can expect competent service from your Brokerage, knowing that the company is bound by ethics and the law to be honest and thorough in representing a property listed for sale or lease. Both buyer/tenant and seller/landlord can be represented by their own Brokerages in a single transaction.

DUAL AGENCY

Dual agency occurs when a Brokerage is representing both the buyer/tenant and the seller/landlord in the same transaction. Since the Brokerage has promised a duty of confidentiality, loyalty and full disclosure to both parties simultaneously, it is necessary to limit these duties in this situation, if both parties consent.

If you find yourself involved in a dual agency relationship, before making or receiving an offer, both you and the other party will be asked to consent, in writing, to this new limited agency relationship.

This relationship involves the following limitations:

- a) The Brokerage will deal with the buyer/tenant and the seller/ landlord impartially;
- b) The Brokerage will have a duty of disclosure to both the buyer/ tenant and the seller/landlord except that:
 - i) the Brokerage will not disclose that the buyer/tenant is willing to pay a price or agree to terms other than those contained in the offer, or that the seller/landlord is willing to accept a price or terms other than those contained in the listing;
 - ii) the Brokerage will not disclose the motivation of the buyer/ tenant to buy or lease or the seller/landlord to sell or lease unless authorized by the buyer/tenant or the seller/landlord;
 - iii) the Brokerage will not disclose personal information, not otherwise necessarily disclosed in the transaction documentation, about the buyer/tenant or seller/landlord to the other party unless authorized in writing.
- c) The Brokerage will disclose to the buyer/tenant defects about the physical condition of the property known to the Brokerage.

WHENTHERE IS NO AGENCY RELATIONSHIP

You may also choose to use the services of a REALTOR[®] without having any kind of agency relationship. This might occur, for example, when you are being shown a property by the seller/landlord's agent.

The REALTOR[®] you choose to work with in this manner has a legal and ethical duty to provide you with accurate, honest answers to your questions and may provide all these services:

- Explain real estate terms and practices
- · Provide and explain forms used
- · Assist you in screening and viewing properties
- Inform you of lenders and their policies
- Identify and estimate costs involved in a transaction
- Assist you in establishing your range of affordability
- Prepare offers or counter-offers at your direction
- Present all offers promptly

A REALTOR® who is not your agent cannot:

- Recommend or suggest a price
- Inform you of his/her principal's top/bottom line
- Disclose any confidential information about his/her principal unless otherwise authorized

You should not provide a REALTOR® who is not your agent with any information that you would not provide directly to his or her principal.

YOUR RESPONSIBILITIES AS A BUYER/TENANT OR A SELLER/LANDLORD

As a buyer/tenant or a seller/landlord, you should:

- Carefully read all documents and understand what you are signing.
- If you need special or expert advice, seek other professionals such as lawyers, notaries, accountants, home inspectors, contractors, engineers and surveyors.

AGENCY ACKNOWLEDGEMENT

Agency acknowledgement clauses such as the following will be used in the Contract of Purchase and Sale or the Offer to Lease:

| The seller/landlord has an agency relationship with | |
|--|--------------|
| (Bro | okerage) and |
| | (Licensee) |
| The buyer/tenant has an agency relationship with | |
| (Bre | okerage) and |
| | (Licensee) |
| The buyer/tenant and the seller/landlord have consented to a limited dual agency relationship with | |
| | _(Brokerage) |
| | (Licensee) |
| and | (Licensee) |
| having signed a Limited Dual Agency Agreement dated | i |
| Wr | |

Members of the public are aware that in most cases properties offered for sale or lease by members of the real estate profession have a commission or fee that the seller/landlord has agreed to pay to the Listing Brokerage.

The Listing Brokerage traditionally shares this commission/fee with the Cooperating Brokerage. Commission and fee may vary.

WORKING WITH A REALTOR®

PRIVACY

REALTORS[®], Brokerages and real estate boards need to collect, use and disclose some personal information to help you sell, buy or lease real estate. We respect your privacy and want to ensure you understand how and why your information is collected, used and disclosed in a real estate transaction.

How is my personal information collected? Most personal information will be collected directly from you through the contracts and other documents you fill out (e.g., Multiple Listing Contract, Contract of Purchase and Sale, Offer to Lease, seller's Property Disclosure Statement) and through discussions you have with your REALTOR®. Some information may be collected from other sources such as government departments and agencies (e.g., Land Title Offices, BC Assessment), financial institutions and mortgage brokers.

To whom may my personal information be disclosed? Your information may be disclosed to (or may be accessible by) the Boards and their staff and members, other real estate boards and their staff and members, other REALTORS® and their clients, government departments and agencies, financial institutions, legal advisors, service providers, the British Columbia Real Estate Association, the Real Estate Council of British Columbia, The Canadian Real Estate Association and members of the public, for the purposes described below.

Not all of your information will be accessible to each of the abovementioned entities. For example, once the listing term has ended, the general public will not have access to your information unless it is otherwise available through public registries (e.g., BC Assessment, Land Title Offices).

PURPOSES FOR COLLECTING, USING AND DISCLOSING PERSONAL INFORMATION

Why is my personal information collected, used and disclosed? Your information may be collected, used and disclosed for some or all of the following purposes:

- To allow members of real estate boards (including REALTORS[®] and appraisers) to appraise your property.
- To list your property with the Multiple Listing Service[®] in order to market your property.
- To market your property for sale or lease through any other media (both print and electronic).
- d) To help you locate a suitable property to purchase or lease.
- e) To facilitate the purchase and sale or lease transaction (by cooperating with financial institutions, legal advisors and government departments and agencies).
- f) To allow the Boards and other real estate boards and their members (including REALTORS® and appraisers) to compile current and historical statistics on sales and property prices and lease rates, and to conduct comparative market analyses. Information about your property will be retained in the Multiple Listing Service® for these purposes after your property has sold or leased or your listing has expired (if you are a seller/landlord) and after you have purchased or leased your property (if you are a buyer/tenant).
- g) To enforce codes of professional conduct and ethics for members of real estate boards (by cooperating with real estate boards, the British Columbia Real Estate Association, the Real Estate Council of British Columbia, The Canadian Real Estate Association and other regulatory bodies).
- To comply with legal requirements and to act pursuant to legal authorizations.

The above-mentioned collections, uses and disclosures are a necessary part of your relationship with your REALTOR[®].

Will my personal information be collected, used and disclosed for any other purposes? Your information may also be collected, used and disclosed for the following additional purposes:

- a) Your REALTOR[®] may communicate with you in future to determine whether you require additional real estate services.
- b) Your REALTOR® may communicate with you to provide information about other products or services which may interest you.
- c) Other REALTORS[®] may communicate with you to determine whether you require additional real estate services.
- d) The Boards, other real estate boards and their members, and survey firms on their behalf, may communicate with you to determine if you wish to participate in customer satisfaction

surveys and other surveys.

These additional purposes are optional. If you do not want your personal information disclosed or used for these purposes, please contact the Board's privacy officer. Contact information for all real estate boards within BC can be found at the British Columbia Real Estate Association (BCREA) website: www.bcrea.bc.ca or telephone 604.683.7702, or toll free 1.877.361.3626.

DEFINITIONS

The **Brokerage** is the real estate company under which the individual is licensed.

The **Licensee** is the managing broker, associate broker and/or representative of a Brokerage.

REALTOR® is often used interchangeably with **licensee**, **real estate agent or representative** and, in BC, is licensed under the *Real Estate Services Act*. A Licensee can use the term REALTOR® if he/she belongs to a local real estate board or association that enforces a strict Code of Ethics.

The **Boards** are the real estate boards and associations in whose jurisdiction the property is located and/or of which the Brokerage or the REALTOR[®] is a member. They are boards and associations which assist REALTORS[®] to market, sell or lease real estate. The Boards also provide ongoing training for their members, enforce ethical standards and help resolve disputes between members and the public.

The Multiple Listing Service[®] is a computerized database of real estate listings and sales. It is operated by the Boards in conjunction with other real estate boards and The Canadian Real Estate Association. Personal Information means any personal information about you, including your name, address, phone number, financial information and may include information about your property (such as listing and selling price, lease rate, listing term, etc.).

The buyer/tenant is often referred to as the purchaser.

The **seller/landlord** is often referred to as the vendor.

The **principal** is someone who has engaged a Brokerage to act for and on his or her behalf either to buy, sell or lease real estate.

The landlord is often referred to as the lessor.

The tenant is often referred to as the lessee.

This brochure has been designed to explain various types of agency relationships, the collection, use and disclosure of personal information, and to help you understand what it all means. If you are still unclear about these concepts, feel free to seek legal counsel.

I acknowledge having received and read the brochure *Working With a REALTOR®*. I understand the various types of relationships that may occur between myself and a REALTOR®.

I consent to the Boards, other real estate boards, the Brokerage and the Licensee collecting, using and disclosing personal information for the purposes (and to the recipients) described in the brochure.

I further understand that I will be signing additional documentation acknowledging the type of agency that I receive and consenting to the collection, use and disclosure of personal information.

| INDIVIDUAL OF | R COMPANY NAME (PRINT) |
|---------------------|----------------------------------|
| AUTHORIZED | SIGNATURE |
| AUTHORIZED | SIGNATURE |
| (COMPANY ON | LY) AUTHORIZED SIGNATORY (PRINT) |
| | |
| DATED | , yr |
| DATED ACKNOWLEDG | • |
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LICENSEE (PRINT)





Consent to Advertise Sale

| MLS Number | |
|------------------|--|
| Re: | |
| Property Address | |
| Buyer: | Seller: |
| | |
| Buyer's Agency | Seller's Agency |
| <u> </u> | gents advertising the sale of the property conditions have been removed from the |
| Dated: | <u> </u> |
| | |
| Buyer | Seller |